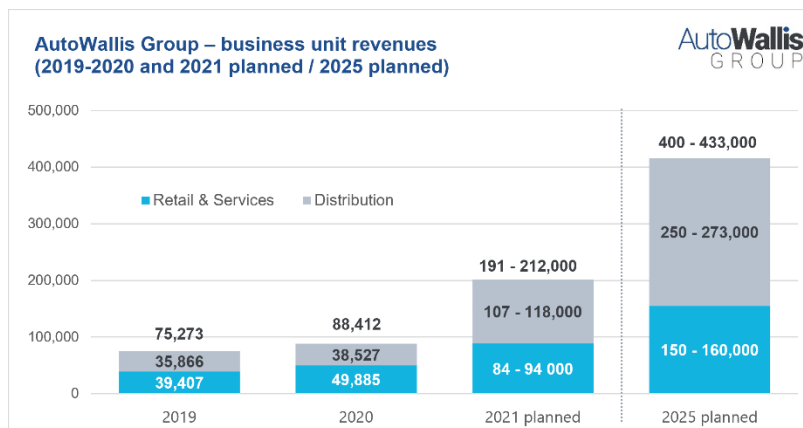


PRESS RELEASE

AutoWallis strategy: More than four times last year's revenue and six times last year's EBITDA expected by AutoWallis for 2025

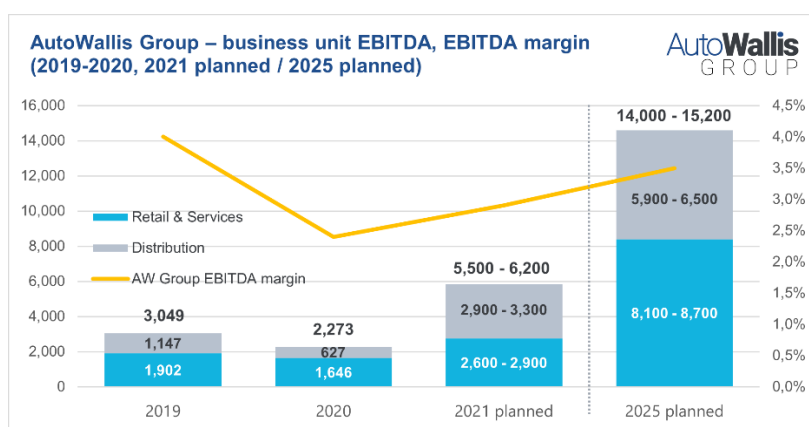
Budapest, September 28, 2021 – The AutoWallis Group expects dynamic growth until 2025, it revealed in the updated strategy published today. The listed automotive company's revenue is expected to exceed HUF 400 billion, more than four times the 2020 value, while EBITDA, which management considers to be the best indicator of profitability, may increase by more than six-fold to more than HUF 14 billion. The planned growth is based on the transactions performed by the company, organic growth, and additional planned acquisitions. The AutoWallis Group plans to finance part of the new acquisitions and developments by raising public retail and institutional capital in the remainder of the year, totalling between HUF 6 and 8 billion. In its strategy, AutoWallis expects to become a major vehicle trading company and mobility service provider in the Central and Eastern European region by the end of the decade.

Plans for substantial growth have been published in the updated strategy of the AutoWallis Group, a company listed in the Premium category of the Budapest Stock Exchange, based in part on acquisition-driven growth unbroken since 2020 as well as purchases to be implemented in the coming period: as a result, **its revenue of HUF 88 billion in 2020 may increase more than four-fold, to HUF 400-433 billion, by 2025**. Concurrently, the car sales and mobility service provider present in 14 countries may experience significant growth in profits, as **EBITDA, which management considers to be the best indicator of profitability, may increase more than six times, from HUF 2.3 billion to between HUF 14 and 15.2 billion**.



To finance its transactions and refinance loans in the last two years, the AutoWallis Group issued long-term bonds in a total value of HUF 9.6 billion and has increased its capital by almost HUF 6 billion in a number of steps and with various solutions, which shows that a wide range of investors has shown their trust in the company and its growth strategy. **To finance its plans for substantial continued growth and to realise the strategic plans set for 2025, AutoWallis is planning to raise public institutional and retail capital in a total value of HUF 6-8 billion** (which amount may end up being more in case of oversubscription) in the remainder of the year. The public raising of capital planned by AutoWallis may be the first on the Budapest Stock Exchange since 2017, which may be an important step on the Hungarian capital market not only because of the above but also due to its planned amount. The company listed in the Premium Category of the Budapest Stock

Exchange has already taken the preparatory steps necessary for the transaction and has submitted the Investment Prospectus to the National Bank of Hungary for the licensing procedure. **Gábor Ormosy, CEO of AutoWallis highlighted that besides financing the growth plans, another important objective of raising capital is to increase the Company's weight on the share market and increase the liquidity and traffic of its shares. The CEO emphasised that this may be the first possibility for the general population to participate in the Company's capital increase**, and the Company hopes that several hundred new investors will join the currently more than 2,300 retail investors with the purpose of supporting AutoWallis's growth strategy and accompanying it along the path that will allow the Company to become a major vehicle trading company and mobility service provider in the Central and Eastern European region by the end of the decade.



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The AutoWallis Group

AutoWallis Plc., a company listed in the Premium category of the Budapest Stock Exchange, as well as in the BUX and BUMIX indices, aims to become a major vehicle trading company and mobility service provider in the Central and Eastern European region by the end of the decade. The company intends to operate as an asset management company that represents a traditional, conservative business policy through the continuous, acquisition-based expansion of its portfolio focusing on automotive investments. The AutoWallis group is present in 14 countries of the Central and Eastern European region (Albania, Bosnia and Herzegovina, Bulgaria, Croatia, the Czech Republic, Hungary, Kosovo, Montenegro, North Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia), where it is engaged in the retail and wholesale of vehicles, parts, and accessories, in repair and maintenance services, as well as in short- and long-term vehicle rentals. The brands represented by the group include BMW cars and motorbikes, Dacia, Isuzu, Jaguar, Land Rover, Maserati, MINI, Nissan, Opel, Peugeot, Renault, SsangYong, Suzuki, and Toyota, as well as Saab spare vehicle parts, and Sixt rent-a-car. AutoWallis received "The Share Capital Increase of the Year" award at the Best of BSE Award 2020 Gala. www.autowallis.hu www.facebook.com/AutoWallis



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